

From a university lecture hall to a villa near the Bratislava castle.

There is a saying that behind every well-run business there is a smart idea. And behind that smart idea, there is a creative mind. And behind the creative mind, there is an ambitious person. There are three of these ambitious persons behind Touch4IT. During the rise of software development companies in Slovakia, they have become entrepreneurs and built an IT company based on respect for both their team and their clients.

Six years after its official founding in 2015, Touch4IT is not a startup anymore, but a company that has its own place on the market. It's a company with more than 50 experienced designers, developers, testers, project- and product- managers carefully selected from a large pool of specialists. Active in several countries with over 250 successfully finished projects, it's a company full of people who would do anything for their colleagues. It's a company of leaders with big dreams, who fulfill the ideas of their clients and provide them with products that keep them ahead of their competition.

“Today we educate and advise owners and top managers of successful international companies how to implement innovations into their field and provide added value to their customers.”

Currently, Touch4IT has sales representatives in many countries, both in Europe and beyond. The company actively expands its portfolio of international contacts and partnerships and at present works with consultants from Austria, Norway, Great Britain, the USA, UAE, and others. The goal is to build cooperation and partnerships based on trust and mutual satisfaction.

Nowadays the client portfolio of Touch4IT ranges from startups to big global companies from the US, Europe, or Africa, delivering innovative applications and robust systems into various fields. Currently, most projects are in the areas of health, real estate, and human resources. The Touch4IT team works with the latest technologies, such as augmented and virtual reality, the internet of things, chatbots, artificial intelligence, and many more. The company's portfolio also includes its own digital products, that it constantly tries to perfect and offer on the market. The team has also dedicated more than 10 000 work hours to build its own infrastructure, that runs many of its clients' systems and applications. Touch4IT is a company that seeks for- and creates innovative opportunities for design and development. It's a company built by three young people with a great vision, passionate hearts, and innovative minds.

Three Guys, Three Stories

Sometimes all it takes are three guys with a different background and specialization but a common vision, who meet in the university cafeteria for lunch. **Michal Korman** had his own company, developing various web portals, so he was already in the business. **Richard Roštecký** was a developer of web portals and at that time he focused on the development of iOS mobile apps. **Matej Mihalech** was working as a system administrator for a Slovak company, developed web portals and Android mobile apps. It was a meeting of three very different people, that has lead to a unique cooperation of minds, that perfectly complete one another.

Michal

Graduated from the Faculty of Electrical Engineering and Information Technology of the Slovak University of Technology. He has spent a lot of time on tennis courts, going through tough training since he was a child. Even today, he finds time for a tennis match with professional players or business partners. Years of regular tennis practice brought him tactical thinking and the ability to adjust to a specific situation. He has quickly learned to create valuable business relationships and propose perfect solutions for their situation. Michal is a person capable of identifying opportunities for business development and finding space for innovations in the respective industry. His mind doesn't seem to have traditional limitations, and therefore is capable to produce unconventional ideas with high potential, captivating every client.

Richard

Graduated from the Faculty of Informatics and Information Technologies of the Slovak University of Technology. Already during his high-school years, he has learned that every minute is precious and it's essential to make the most of it. Every day after school he traveled to the capital city to work as a part-timer for an IT company, during nights he was programming. During weekends, with a hammer in his hand, he was working on construction sites as a site manager. Manual work in heights has brought him a unique view that he utilizes in IT projects to this day. Thanks to his perseverance, ability to see things from different perspectives, find efficient solutions, and last but not least motivate others, he has gained the respect of designers and developers in the company.

Matej

Also graduated from the Faculty of Informatics and Information Technologies of the Slovak University of Technology. Since his first year of study, he has combined his passion for traveling with his programming skills. His challenge was to explore far lands with a backpack on his back and a map in his hand. During his travels through Asia and South America, he has gained a different view on life and business. Due to 12 years of karate practice and his passion for new cultures and other ways of thinking, he has learned to build a calm mind. He uses it when he manages projects and finances. Matej is a person with a big heart, a great listener, and an advisor – both in professional and personal paths. All three partners are regularly invited as speakers for conferences, panel discussions, and specialized events. They are true experts with a great overview in the field, as well as priceless experiences, that they can and want to pass on.

A Clear Vision And Big Goals

In 2012 a project came about that has brought together Richard, Matej, and Michal. It was a software that they have successfully developed and this has shown them a clear path - to enter the IT world together.

Thus they have entered on a common journey of mobile app development. Gradually they started to realize the needs and requirements of the clients and broaden their activities. At first, they have added web application development, which has been in high demand at that time. Later, they hired skillful UX and UI designers to their team. They aimed to create an IT company that can offer the clients complex and high-quality services from design, website development, mobile apps, and games, to the development of tailor-made robust software and systems using innovative technologies. Their greatest dream was to create a team of people that would help their clients apply new and innovative methods to their business, help them accelerate their internal processes, save financial resources, provide a competitive advantage and surpass the competitors in their field.

“We always wanted to do what we like, in an environment that we enjoy. And we also wanted to provide this for our people, because team and culture are always in the first place in our company.”

Michal, Matej, and Richard started to create a team of people that would be skillful and passionate about work. That would be as ambitious to achieve great things as the founders. They were looking for people who are enthusiastic about what they do and do not perceive work as mere duty. Gradually, they have built a team of ambitious designers, developers, testers, and project managers. These have started to create an environment with strong personal relationships and a unique atmosphere.

The end of the startup, the rise of the growing innovative company

“We have also had projects that were not paid on time, or not paid at all. It wasn't always an easy journey, but we have learned from our mistakes and grew stronger,” the founders of Touch4IT comment.

They have started their journey in a university office which was the harbor of their first five-member team. From there, they have moved - already with a larger team - to a small house in the suburbs of Bratislava, with a lovely garden and the first grill-parties. The team has grown rapidly, so there was the need to find a larger office. A new house on the edge of the city was chosen, however, only one year later the company had to move due to team growth again.

The company needed a more representative office space, so in 2017, Touch4IT has moved to a large villa under the Bratislava castle, that has everything the team needs: great workspaces, sauna, gaming room, and last but not least a large terrace on the roof, ideal for team grill-parties.

“Our team members know that they can approach us anytime with a request for covering courses or conferences - we are always happy to do so.”

Touch4IT is a team of people dedicated to their work and constant improvement of their skills and knowledge. Richard, Michal, and Matej know, that the evolvement of people is the evolvement of the company and supporting them is the key to success. They support team members on their journey of education and whenever someone needs to take part in a course or conference, they will gladly cover the costs.

Projects from all around the world.

In its beginnings, Touch4IT was focusing mainly on startups and small companies, that have shown interest in the development of web or mobile apps – mostly to break through on the IT market or surpass their competition. With the continuous evolution of the team and its specialization, the company was starting to be approached by larger companies that needed a complete creation of a high-quality solution (product), from design to development.

“We are innovators. We listen to the client and think up a complete, tailor-made technological solution for them.”

Thanks to perseverance and skillful professionals in the team, Touch4IT has clients from different fields, all over the world. The clientele mostly consists of mid to large-sized companies that seek for an experienced technological partner, who covers the specification of the product, its design, development, and manages quality and maintenance after the product is launched on the market. Touch4IT's clients are companies looking for quality, responsibility, and innovative solutions. And these companies know that this is exactly what Touch4IT has to offer.